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COLLIER COUNTY'S MOST INFLUENTIAL BUSINESS LEADERS



**EMILY K. BUA
AND
TADE BUA-BELL**
Bua Bell Group

Real estate has provided a sound source of income and independence for Emily Bua, who runs the Bua Bell Group with her oldest daughter, Tade Bua-Bell. When she relocated to Naples in 1993, Emily brought with her 16 years of luxury real estate experience—and she’s been a top, award-winning producer ever since. “Naples has been a blessing to me,” she says. “Almost everyone I’m friendly with is someone I’ve done real estate with. When I hear from them less, I realize that they are settling in and meeting new people.” When the single mother of four was raising her children, they all apparently understood the value of real estate so much that they all are active participants, as either an agent, flipper, or investor.

Of her four children, Tade showed the most interest and began her real estate career after graduating from the University of Pittsburgh with a degree in marketing and communications in 1990. “In seventh grade, I was hosting open houses,” says Tade, who joined with her mom after managing 125 agents in a Pittsburgh-area corporate office. When Tade’s husband got transferred to Naples, she jumped at the chance to work with her mother. By then, Tade had her own professional style and admits that working side-by-side with her mother required some adjustment. “The first year was interesting,” she says. “Any family business has hiccups...but I’m so grateful to have learned the business from my mother.”

The local real estate market has been red-hot for the past year—a fact not lost on Emily, who is living, for the first time, in a condo. “The real estate market has priced me out of what I want to obtain at these prices,” she observes. —*Shawn Holiday*

JACQUES AND LYSIELLE CARIOT

Bleu Provence

Jacques and Lysielle Cariot—natives of Provence, France—worked together to save a food production and distribution business that Jacques’s grandfather had owned. They also grew weary of the industrial areas where food is manufactured and decided to leave economies of scale behind. “We knew we had to do something,” says Jacques. “We were not in a hurry. We actually looked all over the country.” They decided to move to Naples to carve out their second careers with the French restaurant, Bleu Provence, a natural transition. “And that was the beginning,” he recalls. “The restaurant is the first and the only one.” Since the beginning, Jacques has enjoyed working on a more intimate scale afforded by their boutique restaurant. “Every day you start from scratch. What you sell is an experience—and that’s hard to manufacture,” he explains. “We are here every day to be sure everything is done right.” Lysielle is the executive chef and Jacques is the “wine extaordinaire.” Their two adult sons play crucial



Photo by Michael Owen

roles in the family business: Clément as manager/advanced sommelier, and Kevin as manager. Twenty-three years is an impressive run, and their magic has consistently been applauded with accolades from *Zagat*, *Wine Spectator*, *Wine Enthusiast*, and others. “The goal of our life right now is to make everybody happy—everybody who crosses our path—so they appreciate the time they spend with us,” he says. —*Shawn Holiday*